



FY24 ANNUAL REPORT

# Food for Others

Feeding Families. Nourishing Lives.



# IMPACT

**3,179,632**  
meals provided to families

**64,218**  
individuals served  
(many more than once)

**117,238**  
Power Packs distributed  
throughout the school year



**3,815,558 lbs**  
of food distributed

**2,988**  
households served  
weekly on average  
(not including Power Packs)

**39%**  
of food distributed  
was rescued



## Mission

Our mission is to distribute food to our neighbors in need by mobilizing our giving community and volunteer base.

## Vision

We envision a community free from food insecurity and hunger.

## Core Values

We value integrity and respect in all our relationships. We will treat those in need with dignity and fairness, and serve them as a labor of love. We strive to be good neighbors and to improve the communities that we serve. We value cultural diversity, creativity, innovation, commitment, and teamwork. We strive to create a working environment that attracts, retains, and supports our staff and volunteers, who are our greatest assets.



## Reflecting on Progress and the Road Ahead

### A Letter from the Board Chair

Dear Friends, Supporters, and Community Members,

As we reflect on FY24, we are filled with gratitude for your unwavering support of our neighbors in need. With roughly 3,000 families and 3,900 students seeking support each week, the FFO giving community is the driving force behind our ability to care for those experiencing food insecurity.

This year was marked by significant growth, dynamic development, and transformative shifts. We welcomed a new Executive Director, Deb Haynes, to the team, distributed over 3.8 million pounds of food into the community, and evolved our programming while serving as a bridge to other essential community resources. In January 2024, we witnessed an unprecedented surge in demand, serving more individuals than at the height of the pandemic and welcoming over 400 families to our pantry almost daily.

Unfortunately, we face a difficult year ahead. With a reduction in County and Federal funding, coupled with the expiration of ARPA (American Rescue Plan Act) funding, the food assistance safety net in Fairfax County is strained. Hunger remains a persistent issue in our community. We are calling on you, the backbone of our giving community, to be an advocate for our neighbors in need. Every penny, every minute, every moment counts and makes our impact possible. Together, we are stronger. Thank you for standing with us in the fight against hunger!

Many thanks,

A handwritten signature in cursive script that reads "Leigh C. Burke". The signature is written in a dark blue or black ink and is located below the "Many thanks," text.

**Leigh Burke**  
*Board Chair*





# Voices of our Neighbors

Quotes from our clients

“Everyone was so kind, and I love that my daughter could ride in the shopping cart like a real store. Thank you.”

“It is a good help to me and my family. I struggle to provide groceries.”

“Before discovering Food for Others, I struggled with groceries for me and my family. I appreciate the fresh, good food that I can take home.”

“The service is much appreciated in these difficult economic times. With inflation, the price of [food] and other essentials has more than tripled.”



“I used to bring my son here to volunteer for scouts. It has been useful - I never expected to be using this.”





# Navigating THE Rising Need

The last few years have been marked by significant changes for Food for Others, as we have adapted to the evolving needs of our community. The COVID-19 pandemic initially drove a surge in demand for food assistance, and the need has persisted, reflecting the ongoing economic challenges faced by many in our community. From our region's high cost of living to the impacts of rising inflation, families are continuing to struggle to make ends meet. The pandemic had an undeniable impact on Food for Others, shaping many of our current programs. The community support we received during the pandemic allowed us to expand as the need grew. It was directly due to community support that enabled us to open My Market in January 2023, grow our Power Pack Program to reach 3,900 students weekly, and expand our list of partner agencies, providing food to more of our neighbors in need.

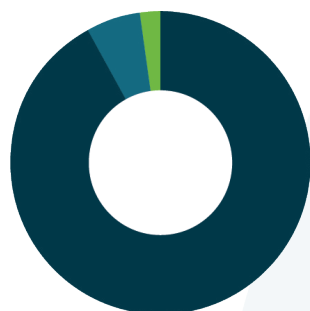
This increased need for food has remained high following the end of the pandemic. Compared to pre-pandemic (2019), we have seen a staggering 250% increase in the number of families we serve. While economic hardship is a common factor, the reasons why families seek our assistance vary. There is no one-size-fits-all for food insecurity or the reasons why families visit our pantry. Opening My Market has helped us reach a broader range of individuals in need and provided us with the opportunity to expand our available food, adding more culturally diverse options and more produce. As our programs expanded, word quickly traveled in the community.

Surprisingly, the busiest month at Food for Others did not align with the peak of the COVID-19 pandemic. In January 2024, well after the state of emergency ended, we served over 400 people a day. Even now, My Market often sees over 250 people a day – many of whom are new individuals and families seeking food assistance. Another driving force behind Food for Others' increase in food distribution is the rising cost of groceries. When comparing May 2020 and May 2024, the cost of groceries increased 22.6%. Rising prices for essential groceries have made it difficult for many families to afford healthy, nutritious meals. This has led to a growing number of people relying on food assistance programs to supplement their food budgets.

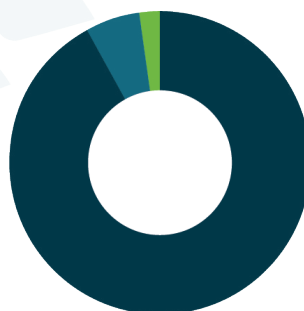
Looking ahead, we anticipate a sustained demand for assistance. As we adapt to this new level of need, our community's support is essential to our mission. From supporting our My Market expansion to volunteering their time, every individual plays a vital role in our impact. As we look toward the future, we remain committed to our vision of a community free from hunger and food insecurity. We'll continue to adapt and innovate to ensure that everyone has access to the food they need to thrive.



# Expense Allocation



**2024**  
**92%**  
 Program Services  
**6%**  
 Management & General  
**2%**  
 Fundraising



**2023**  
**92%**  
 Program Services  
**6%**  
 Management & General  
**2%**  
 Fundraising

## STATEMENT OF ACTIVITIES

SUPPORT AND OTHER REVENUE	2024	2023
Donated goods, utilities and facilities	\$5,757,376	\$5,643,113
Donated services	\$31,395	\$50,661
Contributions	\$2,034,933	\$2,253,885
Government contracts for services	\$770,828	\$618,315
Special events, net of direct expenses of \$43,126 in 2024 and \$39,625 in 2023	\$119,165	\$115,327
Investment Income	\$649,153	\$508,669
Net assets released from restrictions	-	-
<b>Total Support and Other Revenue</b>	<b>\$9,362,850</b>	<b>\$9,189,970</b>
<b>EXPENSES</b>		
Program services	\$7,808,782	\$7,853,459
Management and general	\$503,504	\$503,118
Fundraising	\$198,708	\$186,375
<b>Total Expenses</b>	<b>\$8,510,994</b>	<b>\$8,542,952</b>
<b>CHANGE IN NET ASSETS</b>	<b>\$851,856</b>	<b>\$647,018</b>
<b>NET ASSETS, BEGINNING OF YEAR</b>	<b>\$7,880,346</b>	<b>\$7,233,328</b>
<b>NET ASSETS, END OF YEAR</b>	<b>\$8,732,202</b>	<b>\$7,880,346</b>

## STATEMENT OF ASSETS

CURRENT ASSETS	2024	2023
Cash and cash equivalents	\$1,903,146	\$1,827,421
Contributions receivable, net	\$62,735	\$76,409
Other receivables	\$119,474	\$80,638
Inventory - food	\$476,882	\$384,909
Prepaid expenses	\$27,931	\$36,617
Total Current Assets	\$2,590,168	\$2,405,994
INVESTMENTS	\$5,755,495	\$5,067,789
PROPERTY AND EQUIPMENT		
Furniture and equipment	\$811,294	\$725,943
Vehicles	\$282,313	\$282,313
Leasehold improvements	\$471,250	\$471,250
Less, accumulated depreciation	(\$799,159)	(\$685,630)
Net Property and Equipment	\$765,698	\$793,876
OTHER ASSETS		
Deposits	\$5,086	\$5,086
TOTAL ASSETS	\$9,116,447	\$8,272,745
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable and accrued expenses	\$357,853	\$371,266
Refundable advance	-	-
Deferred revenue	\$26,392	\$21,133
Total Current Liabilities	\$384,245	\$392,399
NET ASSETS		
Without donor restrictions	\$8,623,458	\$7,758,267
With donor restrictions	\$108,744	\$122,079
TOTAL NET ASSETS	\$8,732,202	\$7,880,346
TOTAL LIABILITIES AND NET ASSETS	\$9,116,447	\$8,272,745



# Donors

## Harvest \$20,000+

### Organizations

Fairfax County Government  
Great American Restaurants  
Keller Williams Realty  
Philip L. Graham Fund  
Robert I. Schattner  
Foundation, Inc.  
Wegmans Food Markets, Inc.

### Individuals

Jim Defay and Valerie  
Guffey-Defay  
Sandy and Clint Spooner

## Grow \$10,000 to \$19,999

### Organizations

Aetas Mirabilis Foundation  
Ayco Charitable Foundation  
Bernstein Philanthropic  
Impact Fund  
Core Outdoor Living  
Criterion Systems, LLC  
a Cherokee Federal  
Company  
Expectation Church  
Navy Federal Credit Union  
Noblis, Inc.  
Northrop Grumman Corporation  
Our Purpose Foundation  
Rosenthal Properties  
Sony  
TD Charitable Foundation  
TJX Foundation  
Wegmans Tysons

### Individuals

The Rainer and Sydney  
Altmann Charitable Fund  
Sherry and Francis Chaples  
deLaski Family Foundation  
Stephen Cumbie  
Sandra Gollogly  
Ralph and Jane Johnson  
Daniel and Cynthia Johnson  
The Harvey S. Lowe, Jr. and  
Susan Hitchcock-Lowe  
Foundation  
The Kulkarni Family  
Nader Family Foundation  
Rachel Rogue  
Kelly and Kirk Salzman  
The Thillairajah Family  
Williams Family Foundation

## Nuture \$5,000 to \$9,999

### Organizations

I-66 Express Mobility Partners  
Capital Area Food bank  
CVP  
Falls Church Elementary  
Parent Teacher Association  
Galena Yorktown Foundation  
Grant Thornton  
The Henry Foundation  
Independent Order of Odd  
Fellows  
Khoury Public Relations and  
Media Group  
M2 Strategy  
Microsoft Matching Gifts Program  
Morgan Stanley  
Park Hotels and Resorts  
Paypal Giving Fund  
Perfect Choice Real Estate  
Harry and Zoe Poole  
Foundation  
Rotary Club of Vienna VA  
Foundation  
Virginia Heart

### Individuals

Ernie and Cathy Abbott  
Jane Schapiro Brown and  
Scott Brown  
Mark and Kathleen Aitken-Cade  
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Robert and Judith Cosgriff  
Mindy Culver  
John and Berna Diehl  
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Michael Hausfeld  
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Roger Lee  
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Van Nostrand  
Buzz Miller  
The Peterson Family  
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Kirk and Judy Schnoebelen  
Gregory Sibley  
Leonard and Sue Smith  
Frederick and Mary Vaughan  
Jean Schiro-Zavela and  
Vance Zavela

## Plant \$2,500 to \$4,999

### Organizations

Agent Knows Home  
American Legion Post 177  
Artistic Artifacts  
Auto Nation Honda Dulles  
Betty and Wes Foster  
Family Foundation  
Bogart Wealth  
Catalogue for Philanthropy  
Charities Aid Foundation  
of America  
Charles and Eleanor Knight  
Leigh Foundation  
Drueding Foundation  
Fairfax Neonatal Associates  
J.P. Morgan Charitable  
Giving Fund  
Kiwanis Foundation of  
Tysons Corner/ McLean  
Macy's  
Mitrani Family Fund  
St. John Neumann  
Catholic Church  
Stryker  
Transurban  
Wesley United Methodist Church

### Individuals

Yasamin Al-Askari  
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Sabrina Ashwell  
Shirley Lotz and Herbert Bartlett  
Sandra Beaulieu  
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Scott and Patricia Birkhead  
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Dorothea and James Stahl  
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Jennifer and Richard Toole  
Andrew Twigg  
James and Kathleen Tysse  
Theodore Winograd



## Root \$1,000 to \$2,499

### Organizations

Body Fit Training Tysons  
BOWA  
Bozzuto & Associates  
Bright Funds Foundation  
Burns Charitable  
Capital One Center  
CareFirst BlueCross BlueShield  
DDA Love Foundation  
Dell Technologies  
Fairfax Christian Church  
Fairfax Host Lions Club  
Fidelity Charitable Gift Fund  
First Baptist Church of Merrifield  
Fraternal Order of Eagles  
Freedom Bank  
The Garden Club of Fairfax  
General Motors Corporation  
Gilman Family Fund  
Give Lively  
Gotta Go with Joe, Inc  
Haspel Family Fund  
Holy Trinity Lutheran Church  
ICF  
Insurance Institute for Highway Safety  
Jandt Foundation, Inc.  
L3 Harris Foundation  
Longshore Properties  
Lookout Foundation  
Matthews, Carter & Boyce CPAs  
MMTAM  
Mymysolutions LLC  
Pamphalon Foundation  
Panamerica Computers, Inc  
Philadelphia Insurance  
Quarles Petroleum  
RBC Foundation  
Saint James Catholic Church  
SCG Development  
Schwab Charitable Fund  
Silicon Valley Community Foundation  
Susan Lynde Duval Phipps Foundation Inc  
Sweeney Family Foundation  
Tarkik Solutions  
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The Mather  
Thompson Matchbox Ventures  
Thompson Retail Food Group LLC  
United Bank - Annandale  
United Way of the National Capital Area  
Urenco Inc  
Visa

### Individuals

Daniel and Carla Adams  
Marc and Lara Adelberger  
Marilyn and David Aldrich  
Ralph and Terrell Alford  
Thad and Pam Allen  
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Robert and Diane Austin  
Judith Back  
Tom and Anne Marie Barletta  
Rhonda Barton  
Rebecca Bateman  
Theresa and Gregory Beatty  
Jennifer and Peter Beckman  
Vanessa Bendinelli  
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Thomas and Mary Booth  
Yong Sun Boronkas  
Molly Boyle  
Margaret Brady  
Kevin Breslin  
Ellen Bresnahan  
Jacqueline Broz  
Leigh and Ed Burke  
Patricia Burke and Patrick Doherty  
Douglas Burr  
Eddie and Dennie Byrne  
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David and Nancy Cary  
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Megan Cormier  
Dan Cregger  
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Sandra Cummins-Haid  
Patricia and Louis D'Alessandro  
Linda Dang  
Nancy Dannels



Maritel Dasco  
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Nancy Donaldson  
Daniel Dove  
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Jeanne Firey  
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Danielle and Brandon Furlich  
Laurel Gainor  
Chris and Karen Galla  
Robert Garofalo  
Doris Gearing  
Marilyn and Barry Geldzahler  
Khalil Gharbieh  
Holly Glaser  
Lara, Charlotte, and Hannah Glenn



“Giving back creates win-win situations where our community’s needs are met while our team members feel fulfilled in knowing they’re making a difference. Food security is one of my personal passions and it gives me great pleasure to sponsor Navy Federal’s involvement.”

– Pam Pilgian,  
Chief Marketing Officer  
Navy Federal Credit Union

Robert and Nancy Goldsmith  
Joel and Rebecca Greene  
Daniel Grooms  
Charlene and Joseph Guy  
Laura and Stephen Hahn  
Wendy and Andrew Hahn  
Nick Halupka  
Simon Hamilton  
John Hannan  
John Hardi  
Mary Harper  
Dan and Gray Harris  
Deborah Haynes  
Tom Herrmann  
Karen and Alexander Hetherington  
Patricia Hine  
Thuc Hoang  
Martin Horn  
Brenda Hornbeck  
Lisa Hoskins  
Wendy Hoskins  
Murad Hussain  
Frank Hwang  
Susan Jewett  
Clai Jorgensen  
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T. Michael and Barbara Keller  
The Kerley Family  
Peter Kien  
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Jeffrey and Nancy Klain  
Frederick Klein  
Byron Koay  
Jackie Kostick  
James Kostura  
Kowalski Family Foundation

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Phyllis LaPlante  
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Christopher and Nicole McGarrigal  
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Jaymin Patel  
Sander Glick and Laura Pennycuff  
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Gary Ruehs  
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Naomi Brown and Yoni Saad  
Julie and Dirk Salverian  
David and Janice Scharre  
Tresa Schlect and Paul Klingenberg  
Lisa Schlichtig  
Jason Schmitt  
Miriam and William Schneider  
Nicholas Schreiner  
Vincent Scott  
Anthony Selino  
Rishabh Sen Gupta  
Amanda Setty



## Root \$1,000 to \$2,499

### Individuals cont.

Mark Shaffer  
Paula Shannon  
Stefanie Shaughnessy  
Terri Sincox  
John Sipos  
Debra Smith  
Donald Smith  
JM and DO Smith  
Mary Smith  
Julianna Sparrow  
Bianca Spatafora  
Nino Stamatovic  
Joshua Stern  
Kathleen Stock  
Robert Stocks  
Myra Strauss  
Ramaswamy Murari and  
Christianna Strohbeck  
Katherine Strotman

Grace and Mark Summers  
Karen Sutton  
Allen Tarquinio  
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Michael and Christina Thiele  
Phillip Thompson  
Suzanne Tosini  
Micheline Toussaint  
Alicia Townes  
Tsien Arslan Family Giving Fund  
Ellen and Samuel Phelan  
Family Foundation  
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Corey and Christie Vaudo  
Bruce and Patricia Vaughn  
Mrudula Venigalla  
Cindy Wallace  
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Richard Weisman  
Christine and Kenneth Westbrook  
Karen and Jim Whitman  
Susan Wiggins  
Anne Williams  
Holly Wilson and Billy Johnson  
Tahirih Wilson  
Kathy and Randy Wood  
Leslie Wood  
N Wyeth  
Wee Yee and Pamela Chin  
Jill Zabel  
Sandra Zdancewicz  
Van and Ann Zeck  
Anne and John Zimmer



Thank you to the many donors who generously support our mission anonymously, helping make our mission possible!

# Food Donors

## Organizations

### More than 50,000 lbs

Amazon Fresh Fairfax  
Capital Area Food Bank  
Costco Fairfax  
Giant Fox Mill  
Giant Springfield  
Target Falls Church  
Wegmans Fairfax  
Wegmans Reston  
Wegmans Tysons

### 25,000 to 49,999 lbs

Aldi Fairfax  
Giant Fairfax  
Giant Oakton  
JK Community Farm  
The Church of Jesus Christ of Latter-day  
Saints (Centreville)  
Paul VI Catholic High School  
Safeway Fairfax  
Safeway Falls Church  
Safeway McLean  
Wegmans Chantilly  
West End Farmers Market

### 10,000 to 24,999 lbs

Amazon  
Boy Scouts - Scouting for Food  
Giant Burke Center Parkway  
Giant Cardinal Forest  
Giant South Glebe  
Lidl Falls Church  
Safeway PanAm  
Target Merrifield  
Trader Joe's Alexandria  
Trader Joe's Arlington  
Whole Foods Fair Lakes

### 1,000 to 9,999 lbs

Aldi Falls Church  
Blue Ridge Meats  
Bonnie & Pop - Danielson Trading, LLC  
Burke Farmers Market  
Burke Racquet & Swim Club  
Capital One Center  
Chocolate Lovers Festival Committee  
Coastal Sunbelt Produce  
Congregation Olam Tikvah  
Cort Furniture Rental  
Cox Communications  
Debbie Dogrul Associates, LLC  
Fairfax United Methodist Women  
Falls Church Farmers Market  
Falls Church Post Office Facility  
Firehook Bakery  
Flint Hill Elementary School  
Fox Mill Elementary School  
Friends of Urban Agriculture  
Giant Kings Park  
Giant Kingstowne  
Giant University  
Great American Restaurants  
Hands on Harvest  
Hilton McLean Tysons Corner  
Hunter Mill Country Day School  
James Madison High School  
Jenmax Foods Vendor

Jewish Community Center  
of Northern Virginia  
Latter Day Saints Vienna Ward Relief  
Society  
Mantua Community Center  
Mosby Woods Turkey Trot  
National Active and Retired Federal  
Employees Association  
Navy Federal Credit Union  
Noblis, Inc.  
Northern Virginia Bengali Association  
Oakmont Farmers Market  
Oakton Farmers Market  
Pinnacle Academy  
Potomac Vegetable Farm  
Primrose School of Chantilly  
Read and Feed  
Safeway South Lakes  
Safeway Twinbrooks  
SAIC  
See's Candies  
Share, Inc.  
Shincheonji New Heaven New Earth  
Stenwood Elementary School  
The Allocated at Delia's House  
The Cleaning Authority  
The Goddard School of Tysons  
The Potomac School

Trader Joe's Ashburn  
Trader Joe's Baileys Crossroads  
Trader Joe's Tysons  
Turnpike Post Office  
United Bank - Annandale  
Vienna Main Post Office  
Vienna Optimist Farmers Market  
Virginia Heart  
Wakefield Farmers Market  
Western Fairfax Christian Ministries  
Westmoreland Farms Produce  
Whole Foods Vienna  
Wolftrap Elementary School





## Individuals

Avery Chow  
Tim Cooper  
Jessica Dahl  
Jacob Dreizin  
Arlene Ferlo  
Virginia Fulton

Hal Gann  
Stanley and Meafelia  
Gusukuma  
Anna, Becca, Judith and  
Justin Harney  
Mary Mead

Kathy Mocuiski  
Jenny Newberry  
Patricia Nunn  
Rina Raul  
Bakshinder Singh



Over **36,000** hours  
of volunteer time  
donated to support  
the FFO mission.

## Volunteers with 50+ Hours

Suneetha Akula  
Maymouna Alsayyed  
Hilary Anderson  
Lari Anderson  
Mary Jo Baedecker  
Diana Bang  
Steve Bishop  
Lisa Blandino  
Susan Burger  
Thomas Calhoun  
Paul Cali  
Neal Callander  
Avery Chow  
Mary Christopher  
Bruce Clarke  
Hecda Cuadros  
Vanessa De La Torre-Chavez  
Ruth DeJong  
Trina Dickey  
Kristin Driscoll  
Cynthia Dunbar  
Christine Duong  
Jill Dusenberry  
Toqa Elashry  
Dee Ellison  
Heather Embrey  
Peter Fabry  
Lori Farro  
Helen Ghoughi  
William Goodman  
Peter Griffith  
John Hall  
Ruth Hansen  
Diane Haspel

Karen Heagney  
James Healey  
Cynthia Heckmann  
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Madison Hepler  
Tom Herrmann  
Trinity Hicks  
Sherry Holinaty  
Chip Hollands  
Kathy Hosken  
Yin Hu  
Helen Huang  
Tina Hynes  
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William Johnson  
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Megan Kilcoyne  
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Slavisa Krstic  
Mary Lauer  
Kooi Leng Ooi  
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Phil Loar  
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Mike Margeson  
Amy Masters  
Charles Matson  
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Darren McKewen  
Laurie McQueen

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Amber Mercado  
Naomi Miske  
Mark Moscato  
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Jeannie Puentes  
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Gavin Rahnvardy  
Ruth Reagan  
Erwina Ricketts  
Lori Rudzinski  
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Jim Sanford  
Richard Santana  
Kathy Sawyer  
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Loranne Schlauffer  
Yaquelin Senzano  
Debbie Shatz  
Gary Shinnors  
Deborah Smith  
Mary Smith  
Debbie Snedden  
Peter Spain  
Sandy Spooner  
Jeff Stovall  
Katherine Strotman  
Katie Surette  
Mike Swamy  
Christie Talbot  
Patricia Terrell  
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Thomas Tibor  
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Colleen Tuddenham  
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He Zhang  
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*Director of Operations  
& Client Services*

Nikki Clifford  
*Director of Volunteer  
Services*

Anna Slaten  
*Director of Development  
& Outreach*

Kogeshan Supramunian  
*Warehouse Manager*

Brittany Marteney  
*Program Manager*

Tiara Johnson  
*Volunteer Coordinator*

Hannah Brockway  
*Development &  
Communications  
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Alaina Missbach  
*Food Resources &  
Nutrition Coordinator*

Axcelyn Tejada  
*Client Resource  
Coordinator*

Cal Medrano  
*Client Intake Coordinator*

Warren Dorr  
*Market Coordinator*

Mauricio Castillo  
*Warehouse/Driver*

Rossio Senzano  
*Warehouse*

Pete Girondo  
*Warehouse/Driver*

Davone Roseboro  
*Warehouse*

Wesley Tanner  
*Warehouse*





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"The heart of Food for Others is our community. As we navigate the rising need and continue serving our neighbors, your support has remained a critical part of our mission. Thank you for helping us build a food secure future."

- Deb Haynes, Executive Director

## Join our Community



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