The mission of Food for Others is to distribute food to our neighbors in need by mobilizing our giving community and volunteers.
Since 1995, Food for Others has been a place to turn for families facing a crisis that leaves them unable to afford food. Now, we are a place to turn for the nearly 100,000 Northern Virginians facing food insecurity as a result of the COVID-19 pandemic.

At the start of FY20, we were prepared for a year of celebration for our 25th anniversary. When the pandemic spread to our region, our plans quickly changed. Though more families than ever were suddenly struggling to afford food, the Food for Others community responded, proving its dedication to our 25-year mission: feeding our neighbors in times of need.

Right away, restaurants, catering companies, and closed offices delivered food they could no longer use. Volunteers who could no longer work in the warehouse hosted contactless food drives with their neighborhoods or treated the FFO staff to lunch from a local restaurant. Many of you donated online. Our local and state representatives helped spread the word among their constituents. Families planted vegetable and herb gardens to donate to families in need. We continued gleaning fresh produce at farms and farmers markets. Local bands even played socially distanced driveway concerts and dropped off tip jars full of cash donations. All of these efforts helped to sustain FFO and its clients through a difficult period during which supply lines and normal sources of donated food were highly disrupted.

Together, we’ve been on the frontlines of the crisis. With your help, Food for Others has remained open and serving families every weekday but one since the pandemic started.

Here are some of the ways we’ve responded to the increased need for food:

- Between March and June of 2020, Food for Others served 60,316 individuals from our Merrifield warehouse compared to 14,239 for the same period in the previous year, a 324% increase.
- We are distributing more food to our 17 existing community partners and we are providing large food orders to seven new community partners.
- FFO has added nine pop-up mobile pantries in areas of high-need which will be easier to access for people who cannot make it to our warehouse during normal operating hours.

Though the number of families needing food due to COVID-19 remains high, there is so much hope. Emergency response is not how we intended to spend our 25th year, but we are passionate about feeding our neighbors in need in partnership with you, our incredible community. Together, we’ve got this.

Most Sincerely,

BOBBY BHATNAGAR
Chair, Board of Directors
Financial Statement of Position. Fiscal Year July 1, 2019 to June 30, 2020

Food for Others experienced a dramatic increase in demand for services in the last quarter of FY2020 due to the Covid-19 pandemic. FFO hired seven temporary staff members to compensate for the loss of volunteers and spent more on food, supplies, and transportation. At the same time, FFO benefited from an increase in contributions. Overall net assets increased by $1,483,599. FFO maintains a healthy cash and investment balance with approximately 23 months of operating expenses in reserve.

**Statement of Activities**

- **2020 Expense Allocation**
  - 10% Management and General
  - 10% Program Services
  - 8% Fundraising

- **2019 Expense Allocation**
  - 10% Management and General
  - 10% Program Services
  - 8% Fundraising

**Statement of Assets**

- **2020**
  - Cash and equivalents: $1,599,723
  - Contributions received, net: $70,092
  - Inventory, food: $427,699
  - Prepaid expenses: $37,572
  - Total current assets: $2,135,086
  - Total net assets: $3,973,723

- **2019**
  - Cash and equivalents: $1,592,287
  - Contributions received, net: $71,552
  - Inventory, food: $290,614
  - Prepaid expenses: $29,988
  - Total current assets: $2,205,847
  - Total net assets: $3,792,756

**Statement of Liabilities and Net Assets**

- **2020**
  - Current liabilities: $159,318
  - Total liabilities and net assets: $3,973,723

- **2019**
  - Current liabilities: $2,305,756
  - Total liabilities and net assets: $3,792,756
CARES Expansion: FFO receives CARES (Coronavirus Aid, Relief, and Economic Security) Act funding to add six new Community Partners and eight new mobile pantry sites to feed thousands more families over the next 18 months.

Annie Turner, Executive Director, named Northern Virginian of the year.

My Market @ FFO: FFO upgrades choice area to an enclosed, grocery-store setting with heating and air conditioning, fully stocked shelves of food, and a small activity table to keep the little children busy while their parents shop.

Provided Emergency Food to 27,394 families.

1995
Oct 20, 1995
Food for Others is founded.

1996
Food for Others gets computers for data reporting, emailing volunteers, and developing a website.

1997
Provided Emergency Food to 1,718 families.

1999
FFO dedicates to pork, rice, and eggs for clients visiting the warehouse for emergency food.

2000
Provided Emergency Food to 2,218 families.

2005
Manassas Warehouse is remodeled to have an enclosed meeting room and kitchen and more office space.

2007
Provided Emergency Food to 12,477 families.

2008
Food for Others upgrades its Manassas Warehouse to increase food storage space.

2009
Provided Emergency Food to 22,575 families.

2010
My Market @ FFO

2014
Food for Others expands its Merrifield Warehouse to increase food storage space.

2015
Provided Emergency Food to 22,517 families.

2016
Opened choice area in the warehouse, allowing clients to shop for their food.

2017
Rx for Food Program: FFO partners with doctors who screen their patients for food insecurity and refer them to Food for Others with a prescription for food.

2020
Rx for Food Program: FFO partners with doctors who screen their patients for food insecurity and refer them to Food for Others with a prescription for food.

2020
My Market @ FFO

Food for Others Spreads 11-11-20#12.indd   6-7
Food for Others Spreads 11-11-20#12.indd   6-7
11/12/20   2:38 PM 11/12/20   2:38 PM

FOOD FOR OTHERS CELEBRATING 25 YEARS

2011
Started the Power Pack Program.

2015
Provided Emergency Food to 22,577 families.

2016
Distributed first million pounds of food.

2017
Start of Power Pack Program.

2020
Rx for Food Program: FFO partners with doctors who screen their patients for food insecurity and refer them to Food for Others with a prescription for food.

First Community Garden: Food for Others opens its first community garden at Peace Lutheran Church for food insecure families to grow their own fresh produce.

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More than 80% of the food that Food for Others received in FY20 was donated. We are grateful for everyone who helped us get food to those who needed it most this year. The following organizations and individuals contributed significantly to their neighbors in need. Once again, Capital Area Food Bank was the top donor, giving more than 350,000 lbs. of food in addition to delivering the USDA food.

Food Donors - Organizations - 1,000 to 9,999 Lbs

- Accretion Christian University Church
- Adoration Dance Studio
- Alewine.com
- Aldi Fairfax
- Aldi Falls Church
- AMC
- Annapolis Farmers’ Market
- Audi – Horribles
- Basic Independent Islamic
- Beach Tree Elementary School
- Beach Atlantic
- Bethesda
- Botique
- Botique Farmer’s Market
- Botique Racquet & Sport Club
- Bottle Brewery Co.
- Container Works Elementary School
- Cornerstone Baptist
- Crossroads Elementary School
- Church of the Good Shepherd Episcopal
- Countryside Elementary School
- Dekle Drugal Appliance, LLC
- Domino’s Franchise
- F.J. Medina & Sons Farms
- Fairfax Community Action Center
- Fairfax County Government Center
- Fairfax United Methodist Church
- Fairhill Elementary School
- Falls Church Farmers’ Market
- Falls Church High School
- Fairfax County Golf Course
- First Baptist Church of Vienna
- First Church
- Food for Fines Fairfax County Library
- Food Rescue US
- Fresh Market
- George Mason University
- Guest Ministry
- Guest Angelicum
- Guest Jefferson
- Guest Shepherd
- Guest Springfield
- Guest Synder Lee
- Guest Woodbridge
- Hunter Mill Country Day School
- International Grocer
- J & W Village Farm
- Jeff Wu – Agent Knows Homes
- Jewish Community Center of Northern Virginia
- Kings Park Elementary School
- LDS – McLean 1st Ward
- Marshall Road Elementary School
- Merritt Lane Club
- Merritt Academy
- Merritt Organic Market
- Navy Federal Credit Union
- NEA – Cherry Blossom Chapter
- Northern Virginia Beef Association
- NVBA
- Oak Tree Village Elementary School
- Our Lady of Good Counsel
- Peace Springs Elementary School
- Providence Academy
- Prince William
- Princess School of Children
- PTSD Restructuring Georgetown, Inc.
- PTSD Restructuring Alexandria, VA
- PTSD Caring
- Sangre de Cristo Elementary School
- Shane, Inc.
- Sleepy Hollow Elementary School
- Spring Valley Farms
- St. John’s UCC
- Sterling Elementary School
- Sweet Rose Farm LLC
- Target Merrifield
- Techonomy, Inc
- The Media Trust
- The NRB Group LLC
- The St. Lucy Project
- Thomas Middle School
- Teddy Jardine Fairfax
- Towne American Church
- Trinity Terrace Community
- Tysons View Apartments
- United Baptist Church
- Valley View Farms
- Veterans in Community
- Volunteer Fairfax
- Wakefield Farmers Market
- Walmart Stores
- West End Market
- Western Suffolk Christian Ministry
- Westfield High School
- Westminster Farms Produce
- WDS 91.1
- Whole Foods Market Virginia
- Whentle Band Dickens LLP

Volunteers - 100 Hours+

- Charles Hollands
- Debbie Heitzer
- Buthina Hamadi
- William Gallaway
- Ann Finnegan
- Lori Farro
- Jane DuVal
- Dave DuVal
- Hecda Cuadros
- Jane Schapiro Brown
- Steve Bishop

Food Donors - Individuals - 250 Lbs +

- Maggie and Joseph Belans
- Great American Restaurants
- Hollin Farms
- JK Community Farm
- Costo Fairfax
- Giant Burke Center Parkway
- Giant Cardinal Forest
- Giant Fox Mill
- Giant Kings Park
- Giant Kingstowne
- Giant Oakton
- Giant S. Glebe
- Giant Springfield
- Giant University Mall
- Jeff and Cheryl Wu
- Maggie Wong
- Christopher and Robin Magalik
- Doreen Martin

Where Does Our Food Come From?

- 708,572 lbs.
- 31% Groceries
- 19% USDA
- 13% Food Drive
- 13% CAFB
- 8% Other Produce
- 10% Purchased

28% of all food distributed was fresh produce.

Staff

- Bobby Bhattachary, Chairman
- Jeff Martin, Vice Chairman
- Hillary West, Treasurer
- Jane Schapiro Brown, Secretary
- Jahangir Boroumand, Director
- Leigh Bruce, Director
- Rebecca Chanin, Director
- William Daly, Director
- Maritel Dasco, Director
- Robert Farrell, Director
- Matt Salter, Director
- Sarah Scafidi, Director
- Shelly o’Neill Stoneman, Director

VOLUNTEERS - 100 HOURS+

- Steve Bishop
- Jamie Schapiro Brown
- Madhu Gouda
- Dave Duckal
- Jane Dubel
- Lori farm
- Arie Freimann
- Cathy Furby
- William Gallaway
- Oliver Grace
- Ano Goodko
- Bridget Hulseiser
- Bushra Hamad
- Debbie Hochster
- Pamela Horber
- Charles Hollands

Targets

- Yes Hu
- Maria Hynes
- Adam Jakubi
- Christine Kennedy
- Nancy Kant
- Moussa Sagnagui
- Robert Linz
- Phil Liu
- Miki Margason
- Jeff Morris
- Dawn Motson
- Norman McHugh
- Darren McKeown
- Dians Mek
- James Mitts
- Linda Perlman
- Halieh Peterson
- Jane Uplaw
- Beverly Perowne
- Michael Powers
- Carmen Qustre
- John McIlroy
- Tariq Buye
- Jim Sanford
- Debbie Sodder
- Patrick Sodeberg
- Nancy Snellings
- Eric Spiegel
- Sandy Spooner
- Christa Stoffel
- Bill Taylor

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In FY2020, in FY2020, people from the counties of Alexandria, Fairfax, Loudoun, and Prince William and the cities of Falls Church, Alexandria, Manassas and Manassas Park received food from Food for Others. Clients were primarily from Fairfax County, home to more than 1.1 million people, where 6% live in poverty.

Food for Others is funded in part through Fairfax County and the U.S. Community Services Block Grant Program. A financial statement is available upon request from the Office of Consumer Affairs, Commonwealth of Virginia.

“I am a sophomore at Northern Virginia Community College. I lost my financial support last month and my parents in my own country lost their jobs. My friend promised me groceries and food most of the time. I never thought I would need help from a food bank. I came and picked up boxes of food last week. I couldn’t believe it at that moment. Thanks for your kindness.”

- (message from FFO client)
COVID-19 Response by the numbers:

APRIL-JUNE 2020
- 28% food purchased
- 763,982 lbs. distributed
- 45,870 households served from Warehouse, Neighborhood Sites, and Community Partners
- 2,232 Volunteer Hours
- 17 Staff members

APRIL-JUNE 2019
- 6% food purchased
- 472,450 lbs. distributed
- 31,410 households served from Warehouse, Neighborhood Sites, and Community Partners
- 9,683 Volunteer Hours
- 11 Staff members

"Before the pandemic, I was working for a food truck in DC. Our customers worked in the nearby offices. When everyone started working from home, we stopped getting business and had to close. It is quite a blessing to have Food for Others in my neighborhood. I have been coming for the last 3 months to get food for myself, my spouse, and my grandson. I’m very thankful that you’re still open."