FY23 Annual Report FOOD for Others

Feeding Families. Nourishing Lives.





FY2023 Impact

Our impact & mission in numbers

60,826

individuals served (many more than once)

110,706

Power Packs distributed throughout the school year

39%

of food distributed was rescued

3,589,394 lbs

of food distributed, which is enough for 2,991,162 meals

2,639 households

served weekly (Warehouse/Mobile)

32%

of food distributed was fresh produce

Mission

Our mission is to distribute food to our neighbors in need by mobilizing our giving community and volunteer base.

Vision

We envision a community free from food insecurity and hunger.

Core Values

We value integrity and respect in all our relationships. We will treat those in need with dignity and fairness, and serve them as a labor of love. We strive to be good neighbors and to improve the communities that we serve. We value cultural diversity, creativity, innovation, commitment, and teamwork. We strive to create a working environment that attracts, retains, and supports our staff and volunteers, who are our greatest assets.

Empowering our Community One Choice at a Time

A Letter from the Board Chair

For many, the heart of the home is the kitchen. Full of warmth, nourishment, and memories, this room becomes a safe space for so many. At Food for Others, we strive to provide that safe space to our neighbors in need.



We believe no one should be forced to choose between putting food on their table and other crucial needs, such as rent or childcare. For more than 70,000 people in Fairfax County, this choice is their reality. Though the country is moving closer to pre-pandemic norms, the need for food assistance in our community has yet to decrease to pre-pandemic numbers. Just as hope was on the horizon, the impact of inflation hit across the country – impacting not just our clientele, but also the broader community.

In March 2023, the end to the COVID-era emergency allotment of SNAP (Supplemental Nutrition Assistance Program) benefits caused our neighbors to take an additional hit. More than 25,000 families in Fairfax County felt the impact of these changes, some receiving up to \$250 less in support each month.

Despite these and other challenges, FY23 was filled with growth. Our activity throughout the year focused on increasing equity and a sense of belonging for our clients. Guided by client feedback and led by our community, our intentional decisions led us toward building a stronger Food for Others community. Some FY23 accomplishments include:

- Re-introducing a choice marketplace, My Market, to our community to provide our clients with a welcoming grocery store-like experience and empowerment center;
- Constructing a Volunteer Hub to provide our volunteers with a comfortable gathering and orientation space;
- Piloting a food delivery program with DoorDash's Project Dash Program;
- Increasing the amount of fresh produce purchased from local BIPOC (Black, Indigenous, and People of Color) farmers;
- Introducing additional services to our community through existing and new community partnerships;
- Growing our Power Pack Program to serve 3,900 students a week throughout the school year, an 18% increase from FY22, across 45 Fairfax County Public Schools.
- Reducing the amount of food waste in our community by switching to a choice model in our pantry, and by partnering with eight new grocery stores;
- · Increasing the amount of culturally appropriate foods provided throughout our programming.

As we move forward into FY24, we are excited to continue expanding our Food for Others community, including welcoming Deb Haynes as our new Executive Director. Thank you for being part of the Food for Others community and standing with us in the fight against hunger. Together, we can continue to build a food secure future in Fairfax County.

Many thanks,

Robert Farrell
Board Chair

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Meet our Mission

Food for Others' reach expands far beyond our warehouse and pantry operations through the support of many key community members.

7 22

Mobile Sites

Neighbors can receive emergency food assistance at our seven mobile sites in addition to our market. These sites are run in coordination with other nonprofit organizations in high-need neighborhoods.

Community Partners

Food for Others provides bulk food to partnering organizations, such as faith-based organizations or smaller pantries, who then distribute the food to their direct community.

11

Neighborhood Sites

Neighbors can receive supplemental food assistance at pop-up sites in high-need areas. The volunteers who run these sites only ask clients one question - "How many people are in your household?"

45

Fairfax County Public Schools (P3)

The Power Pack Program supports 3,900 food insecure students across Fairfax County with weekend meal packs. This supplemental food enables students to return to school on Monday fueled and ready to learn.

3

Community Gardens

Food for Others has three community gardens throughout Fairfax County where families can learn from volunteer master gardeners how to plant and grow their own food.

Meet our Community

The heart of Food for Others' mission lies in our community. Behind everything we do, you'll find a team of passionate volunteers, donors, and staff that make our work possible. Together, we are helping build a brighter, more caring future for our neighbors.

-Deb Haynes, Executive Director

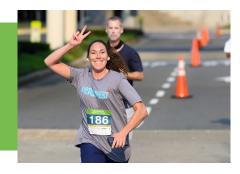


I've been fortunate. Food has been nourishment plus the opportunity to sit down and be together with my friends and family. In volunteering with Food for Others, it is always my hope that the direct support provided to neighbors also indirectly provides an opportunity to share time at the table with people they love.

-Amy Masters, 5K Co-Director

Our strong partnership allows our team the opportunity to come together in meaningful ways while making an impact in Fairfax County. You can often find our team packaging meals to support the important mission of Food for Others.

-Meghan Trossen, Capital One





We make it a priority to educate our students and make them aware of the need for food, particularly about students who would go hungry without their help. Our food drive is one for the ages as we fill a box truck every day for 5 days. Our school spirit shines through as we come together as a community to support our broader community in need.

-Katie Tinslev. Paul VI Catholic High School

At Caboose we strive to create a space that uplifts and supports a flourishing diverse community and supports local businesses and charities. We are excited that we get the opportunity to partner with Food for Others to help them with their mission to distribute food to others in need.

-Jessica Worden, Caboose Commons



Empowering Choice The Impact of My Market

Among the aisles of My Market, choice, dignity, and compassion intersect. Opened in January 2023, My Market offers a new style of food distribution centered around client choice. When walking into My Market, you immediately notice something different – the inside replicates a grocery store. Food lines the shelves as clients walk through with shopping carts, selecting food they prefer and putting it in their carts. By 9:00 AM, Food for Others is already filled with excitement from volunteers and clients alike.

The heart of Food for Others lies in our community. By utilizing a choice model, we are not just supporting our community but empowering our clients. Clients have the autonomy to select their items, tailoring their choices to their unique dietary requirements and family preferences. This approach respects the rich diversity of our community, ensuring the food provided is not just nutritious, but also culturally appropriate. In a world where so much can feel out of control, My Market supports personal empowerment and choice.

When building the space, we prioritized creating an accessible environment where everyone has equal access to our resources. Input from clients was a pillar of My Market's construction - taking feedback from the previous choice market and implementing changes that cater to the needs of our community. Our goal was to create a sense of belonging for everyone that visited Food for Others. Individuals with different physical abilities are able to access our space for the first time in our 28 year history through our ADA-accessible ramp. There is always a Spanish speaking staff member available to ease some language barriers and hesitation based on communication. We have curated a space focused on our client's needs and dignity. The welcoming environment incorporates trauma informed colors and staff who are trained in Mental Health First Aid. The support for this new distribution is evident. Since making these changes and opening My Market, our client satisfaction has increased by 18%.



Our goal was to create a sense of belonging for everyone that visited Food for Others.

This expansion is a testament to the incredible community of Food for Others. My Market began as a concept, expanded to a conversation and, through community support, became a reality. Many vital Food for Others community members came together and donated their time, experience, and guidance to make this dream a reality. A plaque graces the entryway of



My Market, recognizing the hundreds of hours of project management that Rosenthal Properties contributed to help create My Market. Amid the 10,000 ft. of warehouse space leased by Fairfax County, we have the space to feed hundreds of families each day. The shelves that fill our market were all generously donated by Wegmans Food Markets and the refrigeration was generously installed and maintained by Air Engineers.

In addition to food distribution, My Market allows us the space to expand our community support. Parents with young children can receive diapers, a budget-breaking expense in many households, through the Fairfax Diapers program. While parents check in, older children can peruse the bookshelves of My Market, taking home books donated by Books Are Food for Your Brain. The impact of My Market extends beyond the realm of food distribution. My Market serves as a community resource, a hub where our clients are comfortable seeking assistance. We've been



My Market allows us the space to expand our community support.

able to expand our support by collaborating with other organizations to offer additional resources, such as SNAP and WIC enrollment, financial literacy, healthcare, and so much more. As we look toward the second year of My Market, new initiatives are developing. Philanthropic aid such as the Philip L. Graham Fund supports our operational growth - helping us meet a broader scope of community need.



As we move forward, My Market remains a cornerstone of our mission. The choice model fosters a sense of hope, dignity, and empowerment among the community we serve. Together, we are making strides towards a more equitable and sustainable future for all.

Everyone was very friendly and went out of their way to make me feel comfortable. Guided me through the process and was very patient with me. Great selections and fresh food. I'm glad I found out about this place - times have gotten hard here lately and this food really helps.

-Emergency Referral Recipient

Expense Allocation





92%

Program Services

6%

Management & General

2%

Fundraising



2022

92%

Program Services

6%

Management & General

2%

Fundraising

STATEMENT OF ACTIVITIES

SUPPORT AND OTHER REVENUE	2023	2022
Donated goods, utilities and facilities	\$5,643,113	\$4,789,444
Donated Services	\$50,661	-
Contributions	\$2,253,885	\$3,361,275
Government contracts for services	\$618,315	\$797,971
Special events, net of direct expenses of \$8,405 in 2021 and \$7,248 in 2020	\$115,327	\$134,911
Investment Income	\$508,669	(612,958)
Net assets released from restrictions	-	-
Total Support and Other Revenue	\$9,189,970	\$8,470,643

EXPENSES		
Program Services	\$7,853,459	\$7,080,978
Management and general	\$503,118	\$440,427
Fundraising	\$186,375	\$159,099
Total Expenses	\$8,542,952	\$7,680,504
CHANGE IN NET ASSETS	\$647,018	\$790,139
NET ASSETS, BEGINNING OF YEAR	\$7,233,328	\$6,443,189
NET ASSETS, END OF YEAR	\$7,880,346	\$7,233,328

STATEMENT OF ASSETS

STATEMENT OF ASSETS		
CURRENT ASSETS	2023	2022
Cash and cash equivalents	\$1,827,421	\$1,461,490
Contributions receivable, net	\$76,409	\$76,874
Other receivable	\$80,638	\$32,244
Inventory - food	\$384,909	\$265,429
Prepaid expenses	\$36,617	\$28,768
Total Current Assets	\$2,405,994	\$1,864,805
INVESTMENTS	\$5,067,789	\$5,204,691
PROPERTY AND EQUIPMENT		
Furniture and Equipment	\$725,943	\$568,961
Vehicles	\$282,313	\$282,313
Leasehold improvements	\$471,250	\$52,229
Less, accumulated depreciation	\$685,630	(\$541,510)
Net Property and Equipment	\$793,876	\$361,993
OTHER ASSETS		
Deposits	\$5,086	\$10,086
TOTAL ASSETS	\$8,272,745	\$7,441,575
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable and accrued expenses	\$371,266	\$147,440
Refundable advance	-	\$41,307
Deferred revenue	\$21,133	\$19,500
Total Current Liabilities	\$392,399	\$208,247
NET ASSETS		
Without donor restrictions	\$7,758,267	\$7,056,002
With donor restrictions	\$122,079	\$177,326
TOTAL NET ASSETS	\$7,880,346	\$7,233,328
TOTAL LIABILITIES AND NET ASSETS	\$8,272,745	\$7,441,575

Donors

Harvest \$20,000+

Organizations

Air Engineers
Great American Restaurants
Hyundai Motor America
INOVA Health Systems

Kaiser Permanente
Logenix International, LLC
Philip L. Graham Fund
Robert I. Schattner Foundation, Inc.

Rosenthal Properties
Wegmans Food Markets, Inc.

Individuals

Doris Murdock

Phong and Carrie Le

Grow \$10,000 to \$19,999

Organizations

Expectation Church

Northrop Grumman Corporation

Our Purpose Foundation

Paypal Giving Fund
Quarterra
Randolph Rouse Foundation

Sony

TD Charitable Foundation

TJX Foundation

Individuals

Jane Schapiro Brown and Scott Brown

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The Harvey S. Lowe, Jr. and Susan Hitchcock-Lowe Foundation Nadar Family Foundation Peterson Family Foundation, Inc. Cathryn Waters



Bud \$5,000 to \$9,999

Organizations

Aetas Mirabilis Foundation
Atlantic Union Bank
Bogart Wealth
Core Outdoor Living
CSB Family Investors, LLC
Drueding Foundation
Elm Street Development, Inc.

Freddie Mac
First Washington Realty
Grant Thornton
M2 Strategy
Morgan Stanley
Noblis, Inc.
Pamphalon Foundation

Park Hotels and Resorts
Perfect Choice Real Estate
Rotary Club of Vienna VA
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The Henry Foundation
The Silver Living Charitable
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Individuals

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Nurture \$2,500 to \$4,999

Organizations

Agent Knows Homes

American Legion Post 177

AutoNation Honda Dulles

Big Armor

Brown Advisory

CO3 Fund

Concept Plus, LLC

Connor Commerce Group

Criterion Systems

DDA Love Foundation

First Citizens Bank

Lasership

Microsoft Matching

Gifts Program

Pactolus

Philadelphia Insurance

Pyramid Systems, Inc.

Quest Insurance

Sheehy Auto Stores

St. John Neumann

Catholic Church

Transurban

United Way of the

National Capital Area

Van Ness Feldman LLP

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Family Foundation

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Tyler Sumner

Allen Tarquinio

Daryl Ann and Ward Thomas

Jennifer and Richard Toole

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Frederick and Mary Vaughan

Pete Walsh

Holly Wilson and Billy Johnson

Theodore Winograd

Stephen and Jessica Zdravecky



Root \$1,000 to \$2,499

Organizations

Advanced Systems Engineering Corporation (ASEC)

Andersen Tax, LLC

Burke Lake Womens Golf Club

Burns Charitable
Capital One Center

CGI Technologies & Solutions, Inc.

Church of the Good Shepherd UMC

Clark Construction Group

Crescent Hotels & Resorts

Dell Technologies

ECS Mid-Atlantic, LCC

Ernst and Young LLP

Exxon Mobil Corporation

Freedom Bank

Frontier, Inc.

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H3R Foundation

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L3Harris Technologies

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Our Lady of Good Counsel

Panamerica Computers, Inc.

Quest Diagnostics

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of Fairfax

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Universal Title McLean

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Verisign, Inc.

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FY24 Events:

Tee up for the Food for Others' Golf Tournament

Monday, May 20th, 2024

11th Annual Tysons 5K & Fun Run September 2024 Marybeth and Robert Nassif

John and Clare Neal

Sharon Nichols

Alfred Norcott

Micheal O'Connor

Margaret O'Donnell

Pat and Susannah O'Donnell

Adeola Omotayo

Ann O'Neil

Kathryn Otoole

Joel and Bonny Pasowicz

Jaymin Patel

Barbara and Frank Perrini

Michael Perro

Tex Peterson

Penny Pickett

Shelley Pilberg

Ellen Pirog

Kimberly Pullen

Richard Ralph

Gayle Rana

Albert Readyhough

Abigail Reed

Rhodes Bolin Charity Fund

Alan Robertson

Donna Rodgers

Antonella Romano

Eric Rosenthal

Jonathan Rosenthal

and Margaret Fisher

Wendy and Joseph Rosner

Richard and Christine Rudisill

Rick Ruth

John and Rosemary Ryan

Rosemary Ryan

Matthew and Elizabeth Salter

Julie and Dirk Salverian

Richard Sargent

Susan and Thomas Scanlon

David and Janice Scharre

William Schimmel

Lisa Schlichtig

Miriam and William Schneider

Vincent Scott

Layne Seelig

Anthony Selino

April Setlik

Amanda Setty

Paula Shannon

Shifflett Family Trust

Samantha Shinbaum

Christopher Thayer

Heidi Thomas and Jim Kennell

Douglas and Alix Thompson

Phillip Thompson

Suzanne Tosini

Iris Trieb

Tsien Arslan Family Giving Fund

Kathryn Urs



Terri Sincox

Manjit Singh

John Sipos

Elaine Skurnick

Donald Smith

JM and DO Smith

Mary Smith

Bianca Spatafora

Johnathan and Anne Spear

Rebecca Spitzgo

Sandy and Clint Spooner

Nino Stamatovic

Joshua Stern

Kathleen Stock

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Katherine Strotman

James Succop

Grace and Mark Summers

Karen Sutton

Hugh Taylor

E. B. and Patricia Vandiver

Bruce and Patricia Vaughn

Mrudula Venigalla

Col. Charles C. Viall

and Ses. Maureen O. Viall

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Karen and Jim Whitman

Susan Wiggins

Amy Williams

Anne Williams

McGennis Williams

and Warren Oliveri

Jacqueline Wolfert

Leslie Wood

Wee Yee and Pamela Chin

Sandra Zdancewicz

Van and Ann Zeck

Anne and John Zimmer

Food Donors

Organizations

More than 50,000 lbs

Amazon Fresh Fairfax
Capital Area Food Bank
Costco Fairfax

Giant Fox Mill

Giant Springfield

Paul VI Catholic High School

Target Falls Church Wegmans Fairfax Wegmans Tysons

25,000 to 49,999 lbs

Giant Cardinal Forest Giant Fairfax Giant Kingstowne JK Community Farm Wegmans Chantilly Wegmans Reston West End Farmers' Market Whole Foods Fair Lakes

10,000 to 24,999 lbs

Aldi Falls Church Amazon Warehouse Springfield Boy Scouts - Scouting for Food Giant Burke Center Parkway Giant Kings Park
Giant Oakton
Safeway Fairfax
Safeway Falls Church

Target Merrifield
Trader Joe's Ashburn
Trader Joe's Baileys Crossroads
Trader Joe's Tysons

1,000 to 9,999 lbs

Aldi Fairfax

Amazon

Annandale Farmer's Market

Basis Independent McLean

Blue Ridge Meats

Bridgestone

Burke Farmer's Market

Burke Racquet & Swim Club

Cease Hunger, Inc.

Chocolate Lovers

Festival Committee

Congregation Olam Tikvah

Cort Furniture Rental
Crossfield Elementary School
Crumble Cookie
Debbie Dogrul Associates, LLC
Fairfax Economic Dev. Authority
Falls Church Farmers Market
First Baptist Church of Vienna
Fox Mill Elementary School
Friends of Urban Agriculture
Giant Burke Village
Giant South Glebe
Giant University

Glebe Elementary PTA
Great American Restaurants
Hands on Harvest
Hollin Farms
Hunter Mill Country Day School
James Madison High School
Jewish Community Center
of Northern Virginia
Latter Day Saints Vienna Ward
Relief Society
Lidl Alexandria
(Little River Turnpike)



MCB CPA Firm

Mosby Woods Turkey Trot

Muslim American Society DC

National Active and Retired Federal

Employees Association

Northern Virginia Bengali

Association

NOVA Central Farmers Market

- Marshall High

Oak Marr Farmers Market

Oak Springs Garden Foundation

Oak Street Elementary

Oakton Farmers Market

Our Lady of Good Counsel

Primrose School of Chantilly

Read and Feed

Rosenthal Properties

Safeway McLean

Safeway McLean

Safeway PanAm

Safeway South Lakes

Safeway Twinbrooks

See's Candies

Share, Inc.

Stamp Out Hunger

Stenwood Elementary School

Temple Rodef Shalom

The Cleaning Authority

The Goddard School of Tysons

The Potomac School

Trader Joe's Alexandria

Trader Joe's Arlington

Ventures In Community

Virginia Heart

Volunteer Fairfax

Wakefield Farmers Market

Wakefield Forest Elementary

Western Fairfax Christian Ministries

Whole Foods Arlington

Whole Foods Vienna

Individuals

Tim Cooper

Hal Gann

Will Hanson and Mike Jackson

Kathy Moculski

Arlene Ferlo

Stanley and Meafelia Gusukuma

Padma Haliyur

Mc Aloon

Mary Mead

Alan Misenheimer

Ian Murphy
Jifeng Yang

Michelle Young

Thank you to the many donors who generously support our mission anonymously, helping to make our mission possible.

Volunteers with 85+ Hours

Shelley Adler Joanie Ferrer Laurie McQueen Tom Ryan Samir Afzali Diane Haspel Diane Meek Wil Sanders Nityanand Ahuja Christine Hazelbaker Mohassel Sheila Sandford Lari Anderson James Sanford Cynthia Heckmann James Morris Mary Jo Baedecker Chip Hollands Mark Moscato Kathleen Sawyer Steve Bishop Kathy Hosken Larry Newman Debbie Shatz Charlotte Brown Silanur Inanoglu Jack Nihill Mary Smith Jane Schapiro Brown William Johnson Lisa Ninomiya Kenny Smith Lawrence Smith Susan Burger George November Mary Kent **Bruce Clarke** Andrew Kim Joanne O'Brien Debbie Snedden Hecda Cuadros Pilar Oishi Peter Spain Jenn Latessa Ruth DeJong Bob Levin Carin Parker Sandy Spooner Trinh Dickey Phil Loar Paul Parker Katherine Strotman Kristin Driscoll Mike Margeson Linden Perlman Christie Talbot Haleh Peterson Thomas Tibor Cynthia Dunbar **Amy Masters** Jane DuVal Charles Matson Jennifer Peterson Elaine Wagner Dee Ellison Renee Maxwell Jane Polzer Henry Yhoshi Ray Evert Glenn McCowan Carmen Quintero Lori Farro Darren McKewen Mary Ellen Radzikowski







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Member

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Hedy Sadeghein Member Matt Salter Member

Sarah Scafidi Member

Ben Semmes Member

Shelly O'Neill Stoneman

Member

Food for Others Staff

Annie Turner

Executive Director (Through 08/31/2023)

Deb Haynes

Executive Director (Started 09/1/2023)

April Frazier Simmons

Director of Operations & Client Services

Nikki Clifford

Director of Volunteer Services

Anna Slaten

Director of Development & Outreach Leo Delgado

Warehouse Manager

Brittany Marteney

Program Manager

Tiara Johnson

Volunteer Coordinator

Hannah Brockway

Development & Communications Coordinator

Jennlliz Garcia

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Client Intake Coordinator

Warren Dorr

Market Coordinator

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Rossio Senzano Warehouse

Pete Girondo

Warehouse/Driver

Alexsandro Carlo Warehouse/Driver

Wesley Tanner
Warehouse



















- 2938 Prosperity Ave Fairfax, VA 22031
- 703.207.9173
- info@foodforothers.org
- www.foodforothers.org

Community means everything to us here at Food for Others. We could not make the impact we do in the community without the support of so many amazing individuals and organizations. Thank you for playing such a vital role in building a food secure future in Fairfax County.

"Hope is inevitable if we envision a better tomorrow and take action together."

- Annie Turner

Join our Community







Give Funds

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